



**PRE-SEASON DISCOUNT PROGRAM**

**Spring**

\*Order by Oct. 30, current year for delivery the following January and receive:

**20%** Trade Discount

**+ 5%** Early Order Discount

**+ 4%** Sliding Cash Discount

Pay by:	Receive:
Feb. 10th	4%
Mar. 10th	3%
Apr. 10th	2%
May 10th	0%

**Fall**

\*Order by Apr. 30, current year for delivery June, current year and receive:

**20%** Trade Discount

**+ 5%** Early Order Discount

**+ 4%** Sliding Cash Discount

Pay by:	Receive:
Jul. 10th	4%
Aug. 10th	3%
Sept. 10th	2%
Oct. 10th	0%

Minimum pre-season order is \$5,000.00 list. Dating program is subject to credit approval. Wholegoods only.

**5% Six Pack Sales Promotion**

Purchase any combination of six products from this list and receive an additional 5% discount. 90 days terms. Six pack promotion is valid year round and requires minimum total order of \$5,000 list.



**Special Discount Programs:**

Special programs are available for these manufacturers. They are not eligible for Six Pack Promotion.



\* Projected delivery dates are not guaranteed

# Checchi & Magli Program

All 2% Cash discounts must be paid within 15 days unless otherwise stated

## Wholegoods

Any wholegoods ordered from Solex stock with a value of \$30,000.00 at **Solex List Price** or greater will receive

**20% Trade**  
**4% Volume**  
**2% 15 Day/Net 60**

Any wholegoods ordered to be **added to Solex stock order** with a value of \$60,000.00 at **Solex List Price** or greater will receive

**20% Trade**  
**8% Volume**  
**2% 30 Day/Net 90**

## Parts

Any parts ordered to be **added to Solex stock order** with a value of \$7,000.00 at **Solex List Price** or greater will receive

**25% Trade**  
**10% Volume**  
**2% 15 Day/Net 60**

**Terms are subject to change without notice.**  
**Please double check with your salesman to see if the program is still active.**

# Demco Preseason Program

# DEMCO



## Demco Spraying Equipment Early Order Program

**October 31st Deadline**

**20%** Trade Discount

**5%** Early Order Discount

**2%** Cash Discount  
2%15/Net 60

**Terms are subject to change without notice.  
Please double check with your salesman to see if the program is still active.**

# SOLEX DEALER PROGRAM

## PARTS EARLY ORDER PROGRAM

**APPLIES TO: Enviromist & Micron**

**ORDER DATES : August 1st to October 15th**

**DELIVERY DATES: October 15th to December 31st**

The spraying season is around the corner and SOLEX is now offering a Parts Early Order Program. This is the perfect time to increase your profit on Solex Parts sales

<b>Program</b>	<b>Net Amount</b>	<b>Discount</b>
Level 1	\$ 5,000.00 to \$ 9,999.99	25 & 5 30 days
Level 2	\$ 10,000.00 to \$ 19,999.99	25 & 10 60 days
Level 3	\$ 20,000.00 and up	25 & 15 120 days

Dealer must be in current payment terms with SOLEX

Any order past due will lose early-order discount

PROGRAM TO CARRY INTO SPRING

# SOLEX

SOLEX CORP, DIXON, CA.  
TEL (707 ) 678-5533 FAX ( 707 ) 678-9788  
[www.solexcorp.com](http://www.solexcorp.com)

# SOLEX DEALER PROGRAM

## SPRAYER EARLY ORDER PROGRAM

**APPLIES TO: Enviromist**

**ORDER DATES : August 1st to October 15th**

**DELIVERY DATES: October 15th to December 31st**

The spraying season is around the corner and SOLEX is now offering a Early Order Program.  
This is the perfect time to increase your profit on SOLEX Wholegoods sales

<b>Program</b>	<b>EARLY ORDERS WHOLEGOODS COMPONENTS</b> Place order of \$ 12,000.00 or more @ Suggested List Price Wholegoods Components	<b>Discount</b> 20-5-2 60 days 20-5-5 Net 10 days
	<b>ORCHARD / VINEYARD SPECIAL EARLY ORDER</b> Place an order of 4 machines or more @ Suggested List Price  <b>ASSEMBLY \$ 300.00. FREIGHT \$ 200.00</b> <b>Qualifying Units</b> <b>ENVUSAA901, ENVUSAA905 &amp; ENVUSAA910</b> <b>ENVUSAA915</b>	20-8-2 120 days 20-8-5 Net 10 days

Dealer must be in current payment terms with SOLEX

Any order past due will lose early-order discount

PROGRAM TO CARRY INTO SPRING

# SOLEX

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# **SOLEX DEALER PROGRAM**

## **MICRON HAND HELD**

**APPLIES TO: Micron Hand Held**

**ORDER DATES : OPEN ALL YEAR \*\***

**DELIVERY DATES: AT TIME OF ORDER**

<b>Program</b>	<b>UNITS</b>	<b>Discount</b>
<b>Level 1</b>	<b>1 - 9</b>	<b>20 - 2</b>
<b>Level 2</b>	<b>10 - 25</b>	<b>25 - 5 - 2</b>
<b>Level 3</b>	<b>26 - 50</b>	<b>25 - 10 - 2</b>
<b>Level 4</b>	<b>51 - 100</b>	<b>25 - 15 - 2</b>
<b>Level 5</b>	<b>101 +</b>	<b>25 - 20 - 2</b>

- Dealer must be current with Sorex
- Purchases from 1st to 15th of the month are due the 25th of that same month. Purchases from the 16th to end of month are due 10th of the following month.
- \*\* Orders greater than 25 units may be delivered from Sorex's next stock order.
- Orders greater than 25 units can be delivered in increments at Dealers discretion.

# **SOLEX**

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# Fale Program

All 2% Cash discounts must be paid within 15 days unless otherwise stated

## Wholegoods

Any wholegoods ordered from Solex stock with a value of \$60,000.00 at **Solex List Price** or greater will receive

**20% Trade**  
**4% Volume**  
**2% 15 Day/Net 60**

Any wholegoods ordered to be **added to Solex stock order** with a value of \$120,000.00 at **Solex List Price** or greater will receive

**20% Trade**  
**10% Volume**  
**2% 30 Day/Net 90**

## Parts

Any parts ordered to be **added to Solex stock order** with a value of \$10,000.00 at **Solex List Price** or greater will receive

**25% Trade**  
**5% Volume**  
**2% 30 Day/Net 90**

Any Blade ordered to be **added to Solex stock order** with a quantity of 200 pairs or greater will receive

**25% Trade**  
**10% Volume**  
**2% 15 Day/Net 60**

**Terms are subject to change without notice.**  
**Please double check with your salesman to see if the program is still active.**

# Massano Program

All 2% Cash discounts must be paid within 15 days unless otherwise stated

## Wholegoods

Any wholegoods ordered from Solex stock with a value of \$60,000.00 at **Solex List Price** or greater will receive

**20% Trade**  
**5% Volume**  
**2% 15 Day/Net 30**

Any wholegoods ordered to be **added to Solex stock order** with a value of \$120,000.00 at **Solex List Price** or greater will receive

**20% Trade**  
**10% Volume**  
**2% 30 Day/Net 90**

## Parts

Any parts ordered to be **added to Solex stock order** with a value of \$7,500 at **Solex List Price** or greater will receive

**25% Trade**  
**10% Volume**  
**2% 30 Day/Net 90**

**Terms are subject to change without notice.**  
**Please double check with your salesman to see if the program is still active.**



# Rinieri Program

All 2% Cash discounts must be paid within 15 days unless otherwise stated

## Wholegoods

Any wholegoods ordered from Solex stock with a value of \$50,000.00 at **Solex List Price** or greater will receive

**20% Trade**  
**5% Volume**  
**2% 15 Day/Net 30**

Any wholegoods ordered to be **added to Solex stock order** with a value of \$120,000.00 at **Solex List Price** or greater will receive

**20% Trade**  
**10% Volume**  
**2% 30 Day/Net 90**

## Parts

Any parts ordered to be **added to Solex stock order** with a value of \$5,00 at **Solex List Price** or greater will receive

**25% Trade**  
**10% Volume**  
**2% 30 Day/Net 90**

**Terms are subject to change without notice.**  
**Please double check with your salesman to see if the program is still active.**

# Seed Spider Program

All 2% Cash discounts must be paid within 15 days unless otherwise stated

## Wholegoods

Any wholegoods ordered with a value of \$70,000.00 at **Solex List Price** or greater will receive

**20% Trade**  
**10% Volume**  
**2% 30 Day Cash or Net 90**

## Replacement Sponges 100+

Any order of replacement sponges with an accumulated total of 100 or more will receive

**20% Trade**  
**5% Volume**  
**2% 15 Day Cash or Net 30**

## Replacement Sponges 100+

Any order of replacement sponges with an accumulated total of 150 or more to be added to a **Solex Stock Order** will receive

**20% Trade**  
**10% Volume**  
**2% 15 Day Cash or Net 60**

**Terms are subject to change without notice.**  
**Please double check with your salesman to see if the program is still active.**

# Stanhay Program

All 2% Cash discounts must be paid within 15 days unless otherwise stated

## Wholegoods

Any wholegoods ordered from Solex stock with a value of \$50,000.00 at **Solex List Price** or greater will receive

**20% Trade**  
**4% Volume**  
**2% 15 Day/Net 60**

Any wholegoods ordered to be **added to Solex stock order** with a value of \$100,000.00 at **Solex List Price** or greater will receive

**20% Trade**  
**8% Volume**  
**2% 30 Day/Net 120**

## Parts

Any parts ordered to be **added to Solex stock order** with a value of \$20,000.00 at **Solex List Price** or greater will receive

**25% Trade**  
**10% Volume**  
**2% 30 Day/Net 90**

**Terms are subject to change without notice.**  
**Please double check with your salesman to see if the program is still active.**