



PRE-SEASON DISCOUNT PROGRAM

Spring

*Order by Oct. 30, current year for delivery the following January and receive:

20% Trade Discount

+ 5% Early Order Discount

+ 4% Sliding Cash Discount

Pay by:	Receive:
Feb. 10th	4%
Mar. 10th	3%
Apr. 10th	2%
May 10th	0%

Fall

*Order by Apr. 30, current year for delivery June, current year and receive:

20% Trade Discount

+ 5% Early Order Discount

+ 4% Sliding Cash Discount

Pay by:	Receive:
Jul. 10th	4%
Aug. 10th	3%
Sept. 10th	2%
Oct. 10th	0%

Minimum pre-season order is \$5,000.00 list. Dating program is subject to credit approval. Wholegoods only.

5% Six Pack Sales Promotion

Purchase any combination of six products from this list and receive an additional 5% discount. 90 days terms. Six pack promotion is valid year round and requires minimum total order of \$5,000 list.



Special Discount Programs:

Special programs are available for these manufacturers. They are not eligible for Six Pack Promotion.



* Projected delivery dates are not guaranteed